To Whom It May Concern:

**Square nails the tangibles.**

Let me explain what I mean by that. I first heard about Square as a young, impressionable freshman. I attended Jack Dorsey’s talk at Penn’s Irvine Auditorium, at the conclusion of which booths were set up outside for students to pick up free magstripe readers, as well as sign-up codes for a free $5 on the Cash app.

A few years later, in San Francisco, I began to notice the prevalence of new, sleek, iPad-based POS systems in retail locations and eateries all around town. Faster overall processing times and a more visually pleasing experience contributed to a positive experience using Square devices all around. The stand, with an integrated swivel, was very intuitive from a customer perspective. However, the iPad POS Stand came with its own interesting, potentially unintended second-order consequences as well. For example, my friends would discuss that they would be compelled to tip differently, knowing that people behind them would be directly able to see which amount they had chosen. I’m curious to see if the dual-screened Square Register quells that concern.

Most recently, I received my personalized Cash debit card with my signature embossed. From in-app conception to delivery, the experience was fast and simple, through and through.

These are all instances of experiencing great products that are ultimately sticky to me because they are tangible. Now, when I pay a halal food truck vendor using a magstripe reader, or an ice cream shop using a iPad POS stand, I can’t help but think of Square. When I pay for items using my Cash card, I’m reminded of Square’s product-focused approach to engineering, which I greatly admire. I would love to contribute to a team that is driven by foresight, executes effectively, and doesn’t overlook little details. As an aspiring full stack engineer who places an emphasis on the end-user experience, I believe I could thrive in a place where my work would ultimately have a tangible effect on people’s lives.

In short, I would love to work at Square.

Sincerely,

Andrew Min